

# Compensation Plan

## QUALIFICATION

	Representative	Senior Representative	Executive Representative	Team Leader	Director	Senior Director	Executive Director	Senior Executive Director	National Director
Personal Sales (PS)		\$500	\$500	\$500	\$500	\$500	\$500	\$500	\$500
Personal Group <sup>(1)</sup> Volume (GV) & Personal Sales Qualified Personal Recruits <sup>(2)</sup> (QPR)		\$1,000	\$2,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000
Qualified Group Representatives <sup>(2)</sup> (QGR)		1	2	3 <sup>(7)</sup>	3	3	3	3	3
Organizational Volume (OV) <sup>(3)</sup>					\$10,000	\$20,000	\$40,000	\$60,000	\$100,000
Structural Requirement: Qualifying 1st Generation Leader(s)					1	2	4	6	10

## COMPENSATION

Retail Commission	25%	25%	25%	25%	25%	25%	25%	25%	25%
Personal Sales Bonus		2% (27%)	3% (28%)	5% (30%)	6% (31%)	7% (32%)	8% (33%)	9% (34%)	10% (35%)
Cash Bonus (\$2,000 PS)	2% (27%)	2% (29%)	2% (30%)	2% (32%)	2% (33%)	2% (34%)	2% (35%)	2% (36%)	2% (37%)
Cash Bonus (\$3,000 PS)	3% (28%)	3% (30%)	3% (31%)	3% (33%)	3% (34%)	3% (35%)	3% (36%)	3% (37%)	3% (38%)
Cash Bonus (\$4,000 PS)	4% (29%)	4% (31%)	4% (32%)	4% (34%)	4% (35%)	4% (36%)	4% (37%)	4% (38%)	4% (39%)
Cash Bonus (\$5,000 PS)	5% (30%)	5% (32%)	5% (33%)	5% (35%)	5% (36%)	5% (37%)	5% (38%)	5% (39%)	5% (40%)
Personal Sponsoring Bonus <sup>(4)</sup>	3%	3%	3%	3%	3%	3%	3%	3%	3%
Monthly Activity Bonus <sup>(5)</sup>				\$10	\$10	\$10	\$10	\$10	\$10
GV Retail Overrides				5%	5%	5%	5%	5%	5%
1st Generation Retail Overrides				5%	5%	5%	5%	5%	5%
2nd Generation Retail Overrides					½%	1%	1%	1 ½%	2%
3rd Generation Retail Overrides						½%	½%	½%	½%
Personal Group Volume Bonus (\$8,000 PGV)				\$250	\$250	\$250	\$250	\$250	\$250
Personal Group Sponsoring Bonus (with 8 Personal Group New Recruits)				\$250	\$250	\$250	\$250	\$250	\$250
Quarterly Infinity Growth Bonus <sup>(6)</sup>								1%	2%

(1) Personal Group = Personally sponsored and Group-sponsored Representatives in your downline not including Leaders and their Personal Groups

(2) Qualified Representative = Representative with \$200 Sales in the Bonus Month. QGR includes Personal Recruits.

(3) Organizational Volume = Sales through the 3rd Generation

(4) Personal Sponsoring Bonus is paid on Personal Recruit's sales when Sponsor has at least \$1,000 in Personal Sales for the Bonus Month. The qualified Personal Recruit must have at least \$500 in monthly sales in the Bonus month paid.

(5) Activity Bonus is paid on Representatives, Senior Representatives and Executive Representatives within a Team Leader's (and above) Personal Group (QGR = Qualified Group Representative) that has \$500 in monthly sales.

(6) Quarterly Growth Bonus on Infinity Organization not including downline National Directors or Senior Executive Directors and their organizations.

(7) To promote to Team Leader you must meet qualifications for Executive Representative or be an Executive Representative to promote to Team Leader.